A 48-Point Website Audit

Presented by:



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Providing digital marketing strategy for entrepreneurs, authors, coaches, & speakers since 2008.

1 - Logo Design



Does your logo display at the exact size of the image file?



If your logo image is being dynamically resized by the browser, it slows down your sitespeed and can make your logo look fuzzy. Ctrl+Click on your logo and click on 'Open Image In New Tab.' Is it the same size?



Does your logo have alt text with your brand name or a specific keyword set?



Hover over your logo with your cursor. Does a little yellow box show up displaying text?



Is your logo professionally designed?



Did someone with proven graphic design skills make it, or did you put it together yourself?

2 - Hero Shot



Is there a high quality photo clearly visible above the fold?



This photo can be a photo of you, or your service, or people using your product, or a professional illustration.



Does your imagery visually convey the experience your customers hope to have?



Can your customer see themselves attaining what is in this photo?



Does the imagery visually showcase who you are and what you do?



A picture is worth a thousand words. Does this picture tell your story?

3 - CTA above the fold



Is the single most important action for a user to take on your website clearly defined?



If they do this one action, the visit to your website is a success.



Is there an easy way for them to take this action?



Can they take this action directly upon landing on your homepage, without scrolling?



Is there a clear, simple description of the benefit of taking this action?



If this was someone's first time visiting the website, would they be able to tell right away what the benefit of taking this action would be?

4 - Branding and Colors



Do you have less than 2 fonts, and less than 3 brand colors, visible on your homepage?



Having the same fonts and colors in your logo and your website provides branding cohesion.



Does your brand have one primary, main color?



Is there a color in your logo that is used widely throughout your website?



Are your headings or element backgrounds using this color?



Is this color used in backgrounds, section fills, heading text, or icons? Or are other colors primarily used?

5 - Navigation Bar



Is your navigation bar organized with single-word top-level headings?



Are users given a limited number of simple options to choose from in selecting pages to visit?



If you have dropdown navigation, has it been designed to match your branding and layout?



Is the dropdown navigation menu the default style of the theme, or has it been customized?



Does the design of your nav bar complement your homepage design?



Does the navigation blend as a part of the main design, instead of standing out awkwardly?

6 - Page Load



Does your website take less than 5 seconds to load?



Use GTMetrix to run a sitespeed test: https://gtmetrix.com/



Is your pagesize under 1MB?



A lower page size can decrease the load time. Optimising images is usually the first thing to fix here. <u>Try this tool</u>.



Does your website have an SSL certificate?



Does your website say httpS:// (yes) or http:// (no)

7 - Search Engine Optimization



Do you have Google Analytics set up on your website?



This is *basic* website monitoring. If you don't have it set up, stop this audit and <u>do it now</u>.



Do you have Google Webmaster Tools set up on your website?



This gives you critical monitoring data about your website, and also provides details left out by Google Analytics, such as backlinks and searches people use to find you.



Does your homepage rank on page 1 of a Google search for your brand name?



Ideally, you should rank in position 1 of page 1.

8 - Mobile Responsiveness



Does your website look good on mobile?



Pull one edge of your browser window to the side, to make it narrow. Does this look like a decent website?



Do mobile users only scroll vertically to see all your website content?



Horizontal scrolling is not easy or fun on mobile.



Does your mobile website load faster than your desktop version?



Mobile connections are typically slower, and high-bandwidth elements on your desktop site can be left out of your mobile site.

9 - Facebook Open Graph



Have you tested for how your homepage looks when shared on Facebook?



Use this to test: https://developers.facebook.com/tools/debug/



Does your homepage have a featured image optimised for Open Graph?



Your Open Graph featured image should be 1200x630.



Does your headline and description encourage people to click?



You will see your homepage's meta title and meta description in the debugger tool linked above.

10 - Social Media Account Links



Do you have links from your homepage to your social media profiles?



Are users (and Google's spiders) able to click directly to your social profiles from the homepage? Small icon images are best practice.



Do you have links to your homepage in your social media account profile descriptions?



On your Twitter profile, Facebook page, etc. do you have links coming back to your homepage? This is crucial SEO.



Do you have sharing buttons for your articles and blog posts?



Can people easily click a button to share your content?

11 - Webmaster Tools



Have you submitted an .xml sitemap to Google?



This gives Google a list of your website's pages and links. Check at Webmaster Tools -> Crawl -> Sitemaps.



Is your website free of 404 errors that need to be fixed?



Check here: http://www.brokenlinkcheck.com/ or go to Webmaster Tools -> Crawl -> Crawl Errors.



Do you have a robots.txt file in place?



Go to Webmaster Tools -> Crawl -> robots.txt tester

12 - Traffic Review



Do you have a defined set of keywords you are currently targeting to improve your ranking?



Have you worked with an SEO professional to determine what keywords you should be targeting this year?



Do you know what your highest traffic pages are?



Other than your homepage, do you know where do people land the most on your website?



Do you have Goals set up in Analytics?



Goals give a defined outcome to an action, allowing you to track Conversions, and assign a monetary value to certain types of traffic.

13 - Contact info & Schema Markup



Do you have contact info - like your phone number and address - in your footer?



Or in any other place visible on your homepage?



Is your contact info written as structured data with schema markup?



Using microdata enhances your search visibility: http://schema.org/docs/gs.html



Do you have Google My Business set up?



Having this enhances your search positions, especially for local search. https://www.google.com/business/

14 - UX Testing



Have you tested the progression through your sales funnel as a new website visitor?



Or, have you watched silently while someone else does it?



Are all steps along the pathway consistent with your visual branding?



Email confirmation pages, shopping cart checkout pages, and thank you pages - do they all share the same visual look and feel as your homepage?



Are all transitions free of technical glitches?



Or are there known issues in your subscription or purchase pathways?

15 - Customer Avatar Targeting



Is there a simple and clear statement on your homepage that describes the problem you solve, and who you solve it for?



Does the right person get to your website and say, "Yes, this is just what I need!" or do they have to dig deeper in your website to find out?



Have you done competitive research to review what others are saying on their website?



Can you list 5 competitors? Do you review their homepages regularly?



Are your headlines the result of multiple revisions?



Did you write your headline once, and publish your first draft? Or did you write 10+ versions of the headline to find a good one?

16 - Dynamic Content



Does your homepage display dynamic content?



Do you have a blog feed, RSS feed, or event feed that automatically updates your homepage?



Do you publish content regularly?



Is there some new content on your homepage at least once a month?



Does Google get automatically notified when your homepage changes?



Dynamic homepages rank higher in search engines.

Congratulations! You have completed the 48-point **Stellar Homepage Checklist**. Hopefully, this PDF has directed you to a number of things you can improve on your website. If you found this valuable, please share it.

If you need some assistance, you can purchase a <u>Homepage Review</u>, and I will create a 10-minute video describing 4 things I like, and 4 things I would improve, about your homepage.

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